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Justo Fuentes

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As Sales Professionals we are under the gun to produce results daily. Selling ourselves and our company's products and or services is our job. If there are no sales then there is no business, no commerce, no income and certainly no profits that are being generated. Salespeople are absolutely essential to any organization.

Being a Sales Professional can be difficult. You have to stay hungry, you have to get past the countless number of NO's you'll hear; and you have to somehow somehow stay motivated through it all. Motivated To Sell aims to assist the Sales Professional, Sales Managers, the Account Executive, the Business Owner, and the Rainmakers of your company.

You'll find motivating quotes. However, we take it further than that. We'll give you the principals behind the quote, tips on how it might be implemented, and further insights that will help you achieve those monstrous and ever present sales goals.

Tune in as we enlighten and instruct you and your sales team to exceed expectations and combat the competition. There will be additional volumes to come.

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