



# Strategic Planning for Not-for-Profit Organizations (Haworth Marketing Resources)

*William Winston, Robert E Stevens, David L Loudon, R Henry Migliore, Stanley G Williamson*

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Strategic Planning for Not-For-Profit Organizations covers all the steps involved in developing a strategic plan for a not-for-profit organization. Strategic planning has become a critical issue for not-for-profit organizations as they strive for direction and orderly adjustment to a changing environment. In this book, the authors describe a strategic planning process that will help readers bring direction and unity to their organizations and help create a sense of enthusiasm and anticipation as organizations' visions of what they can be begin to unfold. Strategic Planning for Not-For-Profit Organizations is both a tutorial and an easily accessible reference. It is packed with user-friendly information to help readers prepare their own strategic plans and evaluate plans created by others. The book presents essential concepts and techniques in a concise, readily usable form that readers can immediately use in decisionmaking. Worksheets and real-life examples throughout the book help readers in the step-by-step development of strategic plans for their own organizations. A set of appendixes includes a strategic plan outline and presents sample strategic plans so readers can see what one actually looks like and get a head start on theirs. A complete guide to strategic planning for not-for-profit organizations, this book covers everything from writing purpose or mission statements and setting goals to strategy development and evaluation and control procedures. Managers and administrators of not-for-profit organizations will find Strategic Planning for Not-For-Profit Organizations an extremely helpful guide for their planning duties. The book also serves as a valuable text or supplemental reading for college courses on managing not-for-profit organizations.

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