



THE FAMILY CONSTELLATION PRACTICE BUILDER--How to Build a Fulfilling, Rewarding Healing Business When Constellations are an Important Offering

Michael Reddy

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If you are a family constellation facilitator, energy psychologist, or an empathic therapist, coach, or healer--you've found typical teachings on marketing and growing your business difficult to follow. Self-promotion, branding, social media, selling--do not come that easily. You tend to be a quieter, self-effacing person. Beyond that, the tools you employ likely bring relief for a wide range of conditions, so that looking for a narrow niche and target market almost defeats their purpose. Michael Reddy solves these problems for you. He shows you how to turn your modesty, empathy, and widely effective tools into powerful drivers for rapid, fulfilling growth. Authentic, selfless self-promotion works, and you are perfectly equipped to succeed with it.

A former cognitive scientist who gradually evolved into a shaman and energy healer, Reddy teaches complicated, intuitive behaviors via simple guidelines. Engaging and succeeding with potential clients (aka, "sales"), for instance, he reduces to three little rules. "Don't sell, just look for the fit," "Don't explain--ask, listen, and learn first," and "Giving too much?--qualify the client" are a wonderfully effective recipe for winning the right clients. Be interesting by being interested. Scout the territory so as to later present the right aspects of your work.

Further chapters like "The Power of In-Reach," "Growing into Outreach," "Your Brand, Your Way," "Understanding Websites," "The Well-Tuned Practice Model," "Social Media Schizophrenia," and "Long Term Focus" all end with engaging exercises that make the material your own. This is a revolutionary, transformational workbook that will change your life and business.

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