



# The Five Most Important Questions Self Assessment Tool: Participant Workbook

*Peter F. Drucker, Frances Hesselbein Leadership Institute*

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This transformational tool offers leaders a critical resource for better understanding their organizations and themselves, honing their skills to become accomplished long-range planners and strategic thinkers. By working through the Participant Workbook, leaders will gain the insight needed to plan for results, learn from customers and clients, and ascertain how to achieve extraordinary levels of performance. "The Participant Workbook" draws on Peter F. Drucker's "The Five Most Important Questions" and is grounded in his management philosophies that address the critical aspects that make organizations viable and valuable entities. When leaders answer these questions thoughtfully and address them with purpose, these questions take one down a path to organizational transformation and enlightenment.

By leveraging these essential questions, the "Participant Workbook" challenges leaders to take a close look at the very heart of their organization and what drives it, giving them a means to assess: how to be and how to develop quality, character, mind-set, values, and courage. Drucker's "The Five Most Important Questions" lead to spirited discussions and action, inspiring positive change and renewed focus.

Designed for today's busy professionals, this concise, clear, and accessible workbook for social sector, nonprofit, and socially minded business and government leaders can be used as preparation for a workshop, organizational self-assessment, or as a stand-alone leadership development tool for individuals looking to develop themselves and their organizations.

Praise for the "Participant Workbook Self-Assessment Tool"

"Time and again Drucker's "The Five Most Important Questions" have proven to be the most effective way for nonprofit organizations to conduct self-assessment and develop plans that will help them achieve real and lasting results." --Cathy Brown, founder and CEO, Rainbow Days, Inc., and 2001 Frances Hesselbein Community Innovation Fellow

"The Five Most Important Questions Self-Assessment Tool" is a gift to the social leadership sector from the late management guru, Peter Drucker, and the Leader to Leader Institute. It makes incredible sense, it is easy to use, and lays the foundation for strategic planning." --Irv Katz, president and CEO, National Human Services Assembly

"A must-read for social entrepreneurs who are seeking to dramatically grow their organization's impact without losing sight of the heart of their mission." --Iris Y. Chen, president and CEO, "I Have A Dream" Foundation

"High-performing organizations and individuals know that self-assessment through Drucker's "The Five Most Important Questions" is the starting point for defining today and making tomorrow." --Lee H. Igel, assistant professor, New York University, and president, Peter F. Drucker Society of New York City

"This nuts-and-bolts guide has become my compass for urging leaders and managers to ask the right questions, to look beyond what they thought they knew, and to focus on being relevant tomorrow rather than resting on yesterday's achievements." --Lieutenant Commander Carla J. Grantham [U.S. Coast Guard,

Retired], Congressional Liaison for Diversity Recruitment and Talent Management, U.S. Coast Guard

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