



# VENDING NUMBERS BLUEPRINT (Books On Vending Book 11)

Jimmy Ingram

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### **VENDING NUMBERS BLUEPRINT (Books On Vending Book** 11)

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It shouldn't come as a shock to anyone thinking of starting a business that control of the numbers is vital to the health and growth of a business. But, as we reveal, many in the vending industry follow the 'monkey see, monkey do' principle, attempting to make up for poor numbers in sheer volume. We go into great detail to show you how exercising careful control of your numbers will free you from dependence on a large volume of sales, but will make you profitable virtually from day one. You will learn how to create a smart pricing strategy, and how to use software to maintain control at all times, not just to track your finances, but to stock your machines for maximum profit. We explain how to work through the leasing versus financing question, and the finance and accounting essentials you will need to track. You simply can't afford to start your business without the Vending Numbers Blueprint!



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